

Sales Volume: \$1,000,000-\$4,999,999
Domestic Breweries: Allagash, Coors, Falstaff, Geary, High Falls, Miller, Moosehead, Pabst, Pearl, Pete's
Import Companies: Frederick Hess, Gambrinus Importing, Guinness Import, Heineken USA, InBev, US Bev.
Non-Beer Products: Bacardi Breezer, Canandaigua Wine

South Portland

National Distributors, Inc.

116 Wallace Ave.
 South Portland ME 04106
 Tel: 207-773-1719 · W, S, BW
 V: Over 100
 Fax: 207-775-4413
 Email: jeff@nat-dist.com
 Web: www.nat-dist.com
 President: Jeff Kane

Sales Volume: \$25,000,000-\$49,999,999
Domestic Breweries: Anheuser-Busch, Widmer
Import Companies: Heineken, InBev, Kirin USA
Distribution Area: Southern ME

MARYLAND

Annapolis

Katcef Brothers, Inc.

PO Box 2359
 Annapolis MD 21404
 Tel: 410-224-2391
 Contact: Neal Katcef
Domestic Breweries: Anheuser-Busch, Widmer
Import Companies: Kirin USA

Baltimore

Baltimore Vintage House

PO Box 25927
 Baltimore MD 21224
 Tel: 410-631 0010
Import Companies: Global Beer Network, Preiss

Bond Distributing Company

1220 Bernard Dr.
 Baltimore MD 21223
 Tel: 410-945-5600 · W, S V: 51-100
 President: Robert A. Pinkner
 VP: Robert Footlick
Sales Volume: Over \$50,000,000
Domestic Breweries: Boston Beer, Coors, Latrobe, Miller, Moosehead, Pabst, Yuengling
Import Companies: Gambrinus Importing, Heineken USA, Thames America Trading Co.

F.P. Winner Ltd.

1101 De Soto Rd.
 Baltimore MD 21223
 Tel: 410-646-5500 · W, D, S V: 51-100
 Fax: 410-646-4927
 President & Chairman: Marc M. Winner
 VP & COO: James M. Gardner
 Sec. & Treas.: Ronald L. Ward
Sales Volume: Over \$50,000,000
Domestic Breweries: High Falls, Pabst, Pittsburgh
Import Companies: Guinness Import, InBev, Kirin USA

Legends, Ltd.

6770 Moravia Park Dr.
 Baltimore MD 21237
 Tel: 410-325-6611 · W, D V: 1-5
 Fax: 410-325-4075
 Email: ukbeer@erols.com
 Web: www.legendlimited.com
 President: Patrick Casey
 VP: Sherri Casey
Sales Volume: \$1,000,000-\$4,999,999
Domestic Breweries: Great Divide, Mendocino
Import Companies: Artisanal, B. United International, D&V, Distinguished Brands, Edelweiss, Eurobrew, Stawski
Distribution Area: MD

Reliable Churchill LLP

7621 Energy Pkwy.
 Baltimore MD 21226
 Tel: 410-439-5000
 Fax: 410-439-5083
Import Companies: Merchant du Vin

Winner Distributing Company

7616 Canton Center Dr.
 Baltimore MD 21224
 Tel: 410-282-1600 V: 51-100
 Fax: 410-284-0835
 President & CEO: James M. Gardner
 VP: George J. Acton
 Chairman: Marc M. Winner
Sales Volume: Over \$50,000,000
Domestic Breweries: Anheuser-Busch, Pete's, Widmer

Centreville

G & G Distributing Inc.

South Commerce St.
 PO Box 186
 Centreville MD 21617
 Tel: 410-758-0643 V: 6-10
 Fax: 410-758-3192
 President: George O. Yewell
 VP: Barabara L Yewell
 Secretary: William T. Dukes
Sales Volume: \$10,000,000-\$24,999,999
Domestic Breweries: Coors, Dogfish Head, High Falls, Miller, Moosehead, Pabst, Yuengling
Import Companies: Gambrinus Importing, Heineken USA

Corriganville

Valley Beverage Dist., Inc.

Old Route 36/Main St.
 PO Box 186
 Corriganville MD 21524
 Tel: 301-724-3685 · S V: 11-20
 Fax: 301-724-0110
 President: James DeHaven
 VP: George DeHaven
 Sec. & Treas.: Terry DeHaven
Sales Volume: \$1,000,000-\$4,999,999
Domestic Breweries: Jones, Pabst, Pittsburgh

Cumberland**Western Maryland Distributing Co.**

711 North Centre St., PO Box 33
Cumberland MD 21502
Tel: 301-722-8050 · S V: 21-50
Fax: 301-724-0204

President: Randolph Kammauf
Chairman: Robert M. Gornall

Sales Volume: \$5,000,000-\$9,999,999
Domestic Breweries: Boston Beer, Clipper City, Coors, Frederick, Miller, Moosehead, Pabst, Yuengling
Import Companies: Gambrinus Importing, InBev

Easton**Kelly Distributors LLC**

J C Dodd Dist Company
7916 Industrial Park Rd., PO Box 927
Easton MD 21601
Tel: 410-822-2175 V: 11-20
Fax: 410-822-0583

President: Clyde V. Kelly, III
Sec. & Treas.: Debbie Marshall

Sales Volume: \$5,000,000-\$9,999,999
Domestic Breweries: Anheuser-Busch, Inc.
Import Companies: Kirin USA

Elk Ridge**Old Dominion Distributing**

7045 KitKat Rd.
Elk Ridge MD 21227
Tel: 410-799-2757

Fax: 410-799-9608

Domestic Breweries: Dogfish Head
Distribution Area: MD, Baltimore and western shore MD Counties plus Cecil County

Elkton**Sentman Distributors**

400 Maloney Rd.
Elkton MD 21921
Tel: 401-398-9025 · W, S, D V: 11-20
Fax: 401-398-1601

Contact: Jack Sentman

Sales Volume: \$10,000,000-\$24,999,999
Domestic Breweries: Anheuser-Busch, Widmer
Import Companies: Kirin USA

Fort Washington**Dops Inc.**

116 Pates Dr.
Fort Washington MD 20744
Tel: 301-839-8650 · W, D, BW V: 11-20
Email: dopsinfo@aol.com

Sales Volume: \$25,000,000-\$49,999,999
Domestic Breweries: Abita, Allagash, Ale Ciders, Anderson Valley, Avery, Bear Republic, Brooklyn, Cisco, Clipper City, Flying Dog, Flying Fish, HeBrew, North Coast, Original Sin Cider, Otter Creek, Pyramid, Redstone Meadery, River Horse, Rogue, Smutty Nose, Troegs, Victory, Wollavers
Import Companies: Bavaria House, Belukus, Eurobrew, Noble Union, Raven Import, Shelton Bros., Thames America, Wetten
Non-Beer Products: Bloody Bold; Jerry's Bloody Mary; Nestle Water, Saratoga Water, Stirrings; Zing Zang
Distribution Area: MD, DE, DC

Frederick**Erwin Distributing Company**

530 Monocacy Blvd.
Frederick MD 21701
Tel: 301-662-0372 · BW V: 11-20
Fax: 301-663-9488

President: Frank L. Erwin
VP: Frank A. Erwin
Secretary: Betty Erwin

Sales Volume: \$10,000,000-\$24,999,999
Domestic Breweries: Boston Beer, Clipper City, Coors, High Falls, Latrobe, Miller
Distribution Area: Frederick & Howard Counties, MD

Frostburg**Price Beer Distributors**

75 South Water St.
Frostburg MD 21532
Tel: 301-689-9319 V: 1-5
Fax: 301-689-6629

President, Gen. Mgr.: William Price
Sec. Asst. to Gen. Mgr.: Peggy Price

Sales Volume: \$1,000,000-\$4,999,999
Domestic Breweries: Anheuser-Busch, Latrobe
Import Companies: Kirin USA

Fruitland**Carey Distributors Inc.**

200 Dulaney Ave., PO Box B
Fruitland MD 21826
Tel: 410-749-1242 · S V: 11-20
Fax: 410-543-2922

President: Richard N. Carey
Controller: Randolph B. Bloxom
VP: Jennifer C Darcy

Sales Volume: \$1,000,000-\$4,999,999
Domestic Breweries: Clipper City, Dogfish Head, Miller, Moosehead, Pabst, Yuengling
Import Companies: Gambrinus Importing

Glen Burnie**Reliable Liquors, Inc.**

226 Dover Rd.
Glen Burnie MD 21060
Tel: 410-412-4800
Import Companies: Sapporo USA

Hagerstown**B.P. Lesky Distributing Co., Inc.**

120 Western Maryland Pkwy.
Hagerstown MD 21740
Tel: 301-733-0787 · BW V: 11-20
Fax: 301-733-8182

Email: bpldist@myactv.net
President & CEO: Bernard P. Lesky
VP: Mahhew Lesky

Sales Mgr.: Gregg DeLauney

Sales Volume: \$5,000,000-\$9,999,999
Domestic Breweries: Boston Beer, Clay Pipe, Clipper City, Coors, Pabst, Yuengling
Import Companies: Molson USA, Spaten